

PROJECT CASE STUDIES

PRS
PRS Pallet
PRS Racking
Solutions
Everything, in its place



KEEPING THINGS ROLLING

Client: **Sheppard Cycles**

Location: **Auckland**

Sheppard Cycles were faced with the daunting task of moving their warehouse and all of its contents across town.

Scope

PRS was tasked with getting 300+ frames and 3,100+ beams of pallet racking de-installed and relocated into Sheppard Cycles new warehouse, with as little disruption to business as possible.

Challenge

Before the refurbishment, the parts warehouse was a mishmash of different heights, widths, colours and styles of racking. Parts were stored in cardboard boxes, making it difficult to find specific parts quickly.

Solution

Stage one was to determine the scope of the project and understand their warehouse work flow. We visited the new premises to establish how to maximise the storage space and create efficiencies. The soil class, concrete floor specifications and seismic zone were all taken into account in the design, as well as the loading weights and the integrity of their existing racking.

Our designers and engineers worked through these factors and translated them into a new pallet racking plan. Once the team were happy with the proposed plan we started the consenting process with a PS1 Producer Statement. De-installation of the racking needed to be done in stages to ensure that the warehouse remained functional. As the pallet racking and mezzanine floor were unloaded the PRS crew worked through the breaking down and uninstalling.

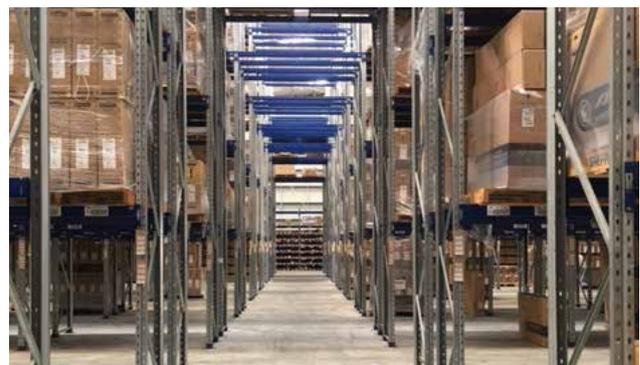
PRS project managed the transport and had a crew waiting to receive the racking and start the re-installation. This process continued (including after hours and weekend work) until all the racking was installed in its new home. With everything in its place the council consenting process was completed.

Products Used

- De-Installation & Relocation
- Consenting & Compliance
- Pallet Racking

“Due to the professionalism, knowledge and commitment the PRS team showed during the scope process we had no doubts they would complete a quality job within the extremely tight deadline. We couldn’t be more pleased with the outcome and thank the PRS team for going above and beyond to get the job done.”

Matthew Lyon, Operations Manager,
Sheppard Cycles



A PERFECT FIT

Client: **Geodis Wilson (H&M)**

Location: **Auckland**

When the on-trend Swedish fashion retailer opened its first New Zealand outpost in 2016, they turned to us for a racking solution that's anything but standard sizing.

Scope

This huge design to consent project entailed fitting out a warehouse with 26 containers of racking products, all designed to suit the client's specific requirements. Our team planned, consented and installed customised racking solutions for overall storage in designated departments, as well as for picking and hanging garments.

Challenge

The warehouse design included very narrow aisles and wire guided forklift trucks. Rather than setting out to solve an existing problem, the H&M team at Geodis Wilson wanted to start on the right foot, by creating a storage set-up that supported high efficiency within the available space.

Solution

With Geodis Wilson having previously worked with Pallet Racking Solutions, our team was chosen to deliver the project. Issues were minor and the Pallet Racking Solutions team worked closely with the client to resolve these quickly and seamlessly through open communication and stringently meeting the agreed timeline. Both our team and the client enjoyed the process, and the successful project was delivered on time and on budget – to the excitement of more than 1000 fashion fans on opening day.

Products Used

- Frames and Beams
- Wire Mesh Garment Racking
- Selective Racking
- Longspan Shelving

“Overall very satisfied with the outcome on this Project, I would definitely recommend PRS for further fit outs and to other colleagues in the industry if they have any projects on. Awesome Work.”

Edward Ngchok, Site Operations Supervisor,
H&M Warehouse



GETTING THINGS SORTED

Client: **Sorted Logistics**

Location: **Christchurch**

Christchurch-based warehousing, distribution and international freight forwarding company Sorted Logistics needed an earthquake safe, cost-effective solution to optimise space in a large distribution centre.

Scope

From design to consent and installation of a 5,000+ pallet distribution centre in a challenging seismic zone. The layout was specifically designed to maximise usable storage space with a high stud and narrow aisles.

Challenge

Finding a cost-effective solution to maximise pallet locations in a warehouse with a high stud and narrow aisles. Sorted Logistics worked with us to see how much racking could fit without compromising operational efficiency. It also had to be delivered to specific time deadlines.

Solution

Key to the success of the project was supplying the highest quality materials to comply with seismic conditions, while remaining cost-effective. John Fenwick took time at the start to propose a range of design options – each offering short, efficient lead times to fit the warehouse build programme. His willingness to fine-tune plans meant that Sorted Logistics received exactly the right pallet racking system and components.

The project was installed on time and on budget. Sorted Logistics now has a sizeable new warehouse that's perfectly fitted out and configured to serve their storage clients.

Products Used

- Pallet Racking Frames and Beams
- Seismic Bracing
- Pallet Racking

"I recommend Pallet Racking Solutions on a regular basis and will continue to do so."

Kris Webster, Director, Sorted Logistics





FLOOR TO CEILING

Client: **Belgotex International**

Location: **Auckland**

Belgotex International required a heavy duty carpet and vinyl racking system to be designed and installed in their Auckland warehouse. They engaged PRS to provide a full service solution for their high stud facility.

Scope

With an increased demand for space an urgent solution was required. The catch was they needed to continue to meet their supply obligations during the installation process.

Challenge

The 12m high stud allowed for a high density solution. The weight of the product coupled with the height of the racking provided a challenge.

Solution

The solution was to install 9.144m high frames, with a profile of 100mm x 95mm x 3mm, and 120mm box beams. Four frames per bay were required to achieve the necessary depth to cater for the carpet rolls.

For ease of access flooring products should sit on a smooth surface to ensure they don't catch on the storage surface when sliding stock in and out. The solution was to use MDF shelving which was installed in 4m lengths and 25mm thickness to maximise strength. Frame protectors were installed to prevent forklift damage to the frames.

To ensure business continued to function smoothly throughout the renovation, Belgotex's warehouse team worked closely with PRS around scheduling delivery of the pallet racking products and optimum installation times. The end result was a high-functioning warehouse with everything in its place.

Products Used

- Installation
- Consenting & Compliance
- Pallet Racking
- Pallet Racking Protectors

"Pallet Racking Solutions provided a racking solution that met our carpet and pallet storage requirements. Belgotex International (formerly Irvine International Floors Ltd) needed a practical cost-effective solution in quick time for a business experiencing growth. We partnered with PRS and from the outset the professionalism from their entire team was second to none. The Sales Director engaged extensively to understand, meet and deliver our requirements to their supply and installation team whom worked swiftly and accurately to get the racking installed with minimal disruption to our operation. The after sales support from PRS has included remedial work to previously installed racking and providing solutions as our company experiences growth."

Yogesh Natali, Head of Logistics, Belgotex International

OBJECTS OF DESIRE

Client: **Xigo for Auckland Museum**

Location: **Auckland**

Auckland Museum houses millions of artefacts so when it came to finding a place for everything they turned to PRS to help keep everything, in its place.

Scope

Auckland Museum needed to expand their storage to provide them with better accessibility and visibility allowing them to know exactly what was stored where. The high tech, temperature controlled facility demanded the best storage system available with attention to detail in the design, supply and installation (including specific colour requirements).

Challenge

The wildly ranging scope of the size, shape and weight of their exhibits meant that their storage solution needed to be highly flexible. The product needed to be at the highest level of quality operationally, visually and structurally.

Solution

After analysing the various supply options Xigo, who were managing the project for Auckland Museum, decided to team up with PRS based on the solution they proposed and the cost to achieve it. The solution in this case was to use a Cantilever Racking System and Selective Racking.

The 7m high cantilever (with 1.2m long arms) is perfect for long items providing the flexibility they required whilst complying with point loading restrictions. The 4m long beams in the selective pallet racking combined with heavy duty beams provided a solution for long and heavy items. Working around building sequencing and racking installation timeframes was an on-going challenge and required flexibility in installation timing.

Products Used

- Cantilever Racking
- Selective Racking

"PRS managed the whole process for us from design, council consenting to installation providing us great service and working around delays from other suppliers."

Thomas Rutter, Project Manager, Xigo



THOUGHT FOR FOODS

Client: **Original Foods**

Location: **Christchurch**

Original Foods Baking Co. is a wholesale bakery, supplying cakes, brownies, muffins, slices to supermarkets, cafes and caterers in New Zealand and the Pacific. As an expanding food manufacturer in Christchurch, they needed earthquake safe storage fit to withstand a range of temperature zones.

Scope

Design to consent for a new factory – with a storage capacity of 100 pallets, encompassing multiple temperature environments from ambient dry stores to fridge to freezer. The project had a two-year lead time and evolved as the business grew.

Challenge

Original Foods needed racking that was both high quality and highly stable. It also had to work seamlessly from freezer to fresh, without the need to use two different storage suppliers. The company chose Pallet Racking Solutions for our depth of knowledge and clear understanding of its needs, particularly when it came to seismic requirements.

Solution

We utilised multiple sizes of frames and beams to address the client's varying weight and spatial requirements. Frames and beams were specifically chosen to suit temperature-controlled zone requirements. Seismic bracing was incorporated into the design to comply with council regulations.

Our installation team completed the job seamlessly and to a high standard – with the successful project delivered on time and on budget. The new storage is safe and easy to navigate when picking and packing.

Products Used

- Pallet Racking Frames and Beams
- Seismic Bracing

"We were extremely happy about the seamless product range from freezer to fresh, without having to work with two different suppliers."

Mike Sproule, Sales Manager, Original Foods



SEATING ROOM ONLY

Client: **Eden Office**

Location: **Auckland**

The project entailed de-installing Eden Office's existing racking, and design through to consent of a new pallet racking solution with capacity for 5,000+ pallet spaces for the Auckland Airport precinct warehouse.

Scope

The client was looking to work with a reliable team with a track record of delivering projects of a similar or larger scale. A presentation and proposal by our Director John Fenwick gave Eden Office the confidence they needed to go ahead.

Challenge

Eden Office needed a cost-effective plan that would fit within a set budget and maximise the storage capacity of this vertically spacious site. A relatively complex layout also required a variety of frames and beams to address different product requirements – including cantilever racking to house lengths of timber.

Solution

The existing pallet racking was safe and in good condition. So after inspecting the components, our team de-installed the used racking and bought it back for our second hand stock. This gave Eden Office both a clear site prior to installing the new pallet racking, and money to put towards their new project.

The team at Eden Office is thrilled with their space efficient, fit-for-purpose new warehouse storage.

Products Used

- Pallet Racking
- Frames and Beams
- Cantilever Racking

"We are very happy with a successful project completed on time and on budget. We found John and each one of his team to be courteous and professional in their approach, and would recommend them to anyone considering setting up a medium or large capacity warehouse."

Philip Win, Managing Director, Eden Office



KEEP ON TRUCKING

Client: **Southpac Trucks**

Location: **Auckland**

Southpac Trucks are experts in transport solutions custom built for New Zealand conditions. But when it came to custom building a pallet racking solution, they turned to us.

Scope

This Kenworth Trucks distributor called on us to optimise storage in their parts department. To maximise the space, the decision was made to extend the warehouse by 12 metres, and install a centre mezzanine floor and a customised racking system.

Challenge

Before the refurbishment, the parts warehouse was a mishmash of different heights, widths, colours and styles of racking. Parts were stored in cardboard boxes, making it difficult to find specific parts quickly.

Solution

Once our team had a clear understanding of what the client was trying to achieve, we focused on a solution to maximise Southpac's space and improve efficiencies. Layout was designed so that high use items could be stored closest to despatch. Bulk racking with custom-made pallets that lock in place were recommended. Our industrial racks were ideal – providing a strong, and stable structure with wire decking shelves that could be easily reconfigured. Wire mesh cages now house bulky brake drums that can't easily sit on racking. Cardboard boxes were replaced with affordable heavy duty plastic bins, and labelled to ensure parts can be easily identified – massively improving pick and pack efficiencies. The flip front makes it easy for picking from. For less frequently ordered items, pallets can be stored on top.

Products Used

- Industrial Racking
- Plastic Bins
- Wire Mesh

"PRS grasped the holistic picture of what I was trying to achieve and filled in the blanks as to how it could be done. John Fenwick was always available and had lots of good ideas. He was really solution focused as to how we could maximise our space and efficiencies."

Matt Lamb, National Parts Manager, Southpac Trucks



WELL OILED MACHINE

Client: **Machineryhouse**

Location: **Auckland**

Machineryhouse is a leading supplier of tools and sheet metal machinery. With a new purpose built space came the chance to expand the stock on hand.

Scope

After considering the seismic conditions, structural building requirements and other red tape, the client decided to call in the pallet racking specialists. The project included de-installation of existing racking and design, consent and installation for a new, much larger warehouse, showroom and retail store. This project was multi-faceted with 8m high racking with long beams and heavy weights.

Challenge

The client wanted plenty of racking to allow them to expand their stock on hand to ensure customers didn't have to wait (or go elsewhere). With heavy machinery being stored it was crucial that the warehouse, showroom and store worked safely and cohesively together.

Solution

Putting safety first, the pallet racking solution includes anti-collapse safety mesh at the back of the racking to prevent stock falling into the showroom below. Frame protectors were incorporated to protect the structure.

Different frame and beam types were used, depending on the weights and lengths of the pallet loads being stored. Longspan was chosen for its strength and durability to handle heavy items. Plastic bins store smaller components, while gondola shelving was an excellent choice in the shop.

The project's success is most evident in sales growth with a 15% increase in sales by having stock on hand and an impressive showroom.

Products Used

- Pallet Racking Frames and Beams & Protectors
- Anti-collapse Safety Mesh and Wire Mesh
- Plastic Bins
- Longspan Shelving

"Designing, ordering and installing the racking would have been a mammoth job for me and deciding to use PRS took a lot of weight off my shoulders. It was invaluable having John walk me through the plans and show me the racking he was suggesting in other locations, it let me visualise the final result, and ensure that it suited our needs."

Miles Donald, NZ Branch Manager, Machineryhouse



THE SOFT OPTION

Client: **Furtex**

Location: **Auckland**

A successful family business spanning more than seven decades, Furtex knows the premium soft furnishings market inside out. What they needed more help with was their storage.

Scope

A relocation sparked a drive to utilise space more efficiently at the new site. We were engaged to design and install pallet racking to store a wide range of product sizes and weights for both picking and bulk storage.

Challenge

To design a storage solution for the multiple and unusual dimensions of Furtex's wide product range, within a set budget. We also needed to factor in various weight requirements from light cushions to heavy vinyls and rugs. Timing was also a challenge, and some parts of the project had to be postponed due to space issues.

Solution

After deciding that Pallet Racking Solutions stacked up in terms of both service and cost, the new warehouse was planned and the project set in motion. Using Longspan shelving with standard frames and beams addressed extra-long storage requirements and easily housed multi-layered plastic bins for smaller items.

To resolve timing issues, we staged the process so that pallet racking could be installed at times that best suited the client. The project was delivered and completed on time and on budget.

Products Used

- Pallet Racking Frames and Beams
- Heavy Duty Plastic Bins
- Longspan Shelving

"I was happy with the responsiveness and the fact that being local was a great advantage to stop by the office and get some ideas on new racking as needed."

Sonny Dhesi, Head of Operations and ICT, Furtex



MAKING IT PLUMB

Client: **Plumbing World**

Location: **Auckland**

Plumbing World is the largest 100% New Zealand owned national plumbing merchant, with showrooms all around the country. Their new distribution centre supplies their showrooms and customers with everything from trade products to top fashion bathroom fittings for their homes.

Scope

Their distribution centre has a massive product range that encompasses all manor of shapes, sizes and weights from small hooks through to baths, fireplaces and the proverbial kitchen sink. As it services their nine New Zealand showrooms, as well as direct to customers and plumbers, an efficient and effective stock management and distribution centre is crucial.

Challenge

A vast array of products and pallet sizes required a large number of beam height variances and a carefully planned design and installation. A well thought out work flow and packing stations needed to be incorporated into the design.

Solution

In order to design the most effective pallet racking plans our team considered a combination of beam levels, aisle sizes and racking heights. They paid close consideration to pallet weights, material handling equipment, concrete specs, soil class and the seismic zone. Plumbing World was consulted throughout the process to ensure the warehouse solution met both their current and future needs. This process was done 10 months ahead of installation and ahead of the start of the building construction.

The final solution included reducing their aisle width from 3.5m at the previous site down to 2.5m at the new site in conjunction with new material handling

equipment. Frame heights were also increased from 6m frames to 9.144m. PRS handled the total consenting process with the council.

Products Used

- Pallet Racking
- Row protectors
- Wire mesh for pick levels and walkthrough access
- Workbenches
- Stillages

"Last Year Plumbing World Ltd decided to expand its warehousing capacity. PRS won the tender for all racking in the warehouse. The job was completed on time with quality workmanship."

Anwar Sahib, Purchasing & Distribution Manager



BIRDS EYE VIEW

Client: **Bluebird Foods**

Location: **Auckland**

Bluebird is one of the biggest snack food manufacturers in the country producing New Zealand's favourite potato chips in their Wiri factory in Auckland.

Scope

With a requirement to store an additional 30% of product in the same space, PRS worked closely with Bluebird to reconfigure their warehouse to maximise every inch of space.

Challenge

In addition to creating extra storage space, Bluebirds driving factors were site safety and stock rotation. Safety was paramount and their major concern was the possibility that the top pallets could be pushed through the back of the rack and cause an accident.

As a food manufacturer freshness is crucial so they needed a solution that would ensure the correct products were dispatched.

Solution

To achieve the required capacity we added an extra beam level to new taller frames and reconfigured the racking from a three deep to four deep design, with centre rows.

Our team of experts designed a pallet stop that worked through the centre of the new four deep racking so that pallets could not be pushed through the racking. These newly designed pallet stops have become a stock product that have gone on to provide solutions in other installations.

The addition of pallet live pallet racking to the lower level ensured the correct products were dispatched to the market after production following a First In First Out product flow.

Wire mesh shelves were installed on the higher levels to enable non-palletised loads to be stored. Anti-collapse safety mesh was installed on the outside double bays to create a strong barrier between stock where workers carried out their daily tasks.

Our installation team dismantled Bluebird's existing racking and reused their beams. Our installers worked to clients tight time frames including after hours and weekend work. The end result has achieved the crucial addition of 30% more product storage to a warehouse that is now site safe and fit for purpose.

Products Used

- Pallet racking
- Longspan
- Cantilever
- Wire mesh shelving
- Pallet stop bars
- Plastic bins
- Protectors and safety
- Pallet live
- Anti-collapse safety mesh



RISING MERCURY LEVELS

Client: **Mercury Marine**

Location: **Auckland**

Mercury Marine required a timely and professional service provider with the highest level of attention to detail to design, supply, install and consent their pallet racking in a tight time frame.

Scope

Using 9m high heavy duty frames (100x95x3mm post section) this project was a large installation for a high end quality manufacturer and supplier to the marine industry. Mercury Marine required a timely and professional service provider with the highest level of attention to detail. We used our installation team to strap, load and re install all of the steel shelving to the new site for their subsidiary (BLA Marine). This was achieved using a unique lifting frame and shrink wrapping to allow the products to remain in place during the move.

Challenge

The timeframe for consent was extremely short. Our design and engineering process was completed in the shortest possible time and, working closely with the building consent team at Auckland City Council, installation was completed to allow the customer to move to site in the desired time.

Solution

Our appointed sales team member was in regular contact with the customer, our engineer, Auckland City Council and our installation team to ensure a single point of contact throughout the process. This allowed for clear and detailed communication from start to finish.

Products Used

- Heavy duty frames (100x95x3mm post sections) and beams
- Wire mesh shelves to pick levels
- Post protectors
- Anti collapse mesh
- Carton live storage

"Greatly appreciate you achieving installation in a timely manner given the ever changing dynamics of the task."

Andrew Ward, Senior Manager Logistics – Operations



SHELVING THE LOAD

Client: **Palfinger NZ**

Location: **Auckland**

Palfinger is the leading supplier of lifting, loading and handling equipment in New Zealand.

Scope

As part of the Gough Group they demanded the best when it came to the design, supply, installation and council consent for their new pallet racking and cantilever. This large installation saw the inclusion of longer length (3.6m) beams to accommodate the over dimensional products in their range.

Challenge

Aside from the installation of all new pallet and cantilever racking we handled the shrink wrap, lift, transport and installation of their existing steel shelving at the new site. This saved countless hours for Palfinger and allowed seamless business continuity. We installed our Longspan steel shelving together with their existing steel shelving to allow better product pick locations and opportunity for business expansion.

Solution

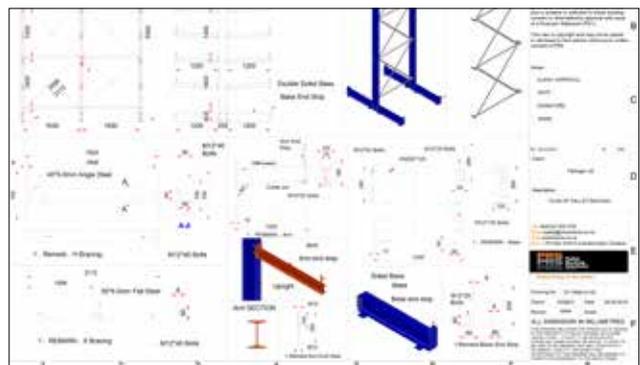
The new pallet racking was installed and allowed Palfinger to transfer product from the previous site to the new location. With the transfer of the product, we arranged the dismantling and removal of the pallet racking from the previous site. During a single day we relocated all of their steel shelving to the new site with all product in its' existing location to ensure their customers' orders were available to be picked the following day.

Products Used

- Pallet racking
- Longspan
- Cantilever
- Wire mesh
- Plastic bins
- Protectors and safety
- 3.6m long Beams
- Wire mesh shelves

"The team at PRS were excellent from start to finish in all aspects of product quality, installation ability and communication. Their relocation of our small parts shelving in its' existing form was a solution we had not considered but worked exceptionally well."

Howard Hodge, Parts and Warehouse Manager – Palfinger New Zealand



BRACE FOR IMPACT

Client: **Auckland Meat Processors**

Location: **Auckland**

Auckland Meat Processors handle a high volume of pallets that require frozen storage in a confined space. Drive in racking is the perfect solution, but it's not without its challenges.

Scope

Handling high density long shelf life goods calls for a first in last out storage model. Auckland Meat Processors needed a solution that provided a safe working environment for their staff, protection for their product and it's packaging and a racking solution that was going to stand the test of time in its harsh environment.

Challenge

Due to the confined spaces and narrow aisles, drive in racking has a higher chance of impact than most. Add in fact that the racking is in a freezer and things get even more complex. With health and safety as a top priority for Auckland Meat Processors the replacement of their existing drive in racking was a priority.

Solution

Selecting the right product for the job was key for Auckland Meat Processors. PRS designed, supplied and installed a new heavy-duty drive in racking solution to replace their existing racking.

Drive in racking allows maximum use of space – almost as dense as block stacking, with the added advantage of product and packing protection due to separation. It allows for deep storage for efficient use of available space, perfect for confined operating areas like freezers. With drive-in racking, pallets are placed by the forklift on horizontal rails, thus storing them more deeply than traditional selective racking and creating more space in the warehouse. Forklifts "drive in" to load or retrieve the pallets within the racking.

The solution has provided a safer working environment and the selected heavy duty racking is now fit for purpose in this hard working environment. PRS used heavy duty post sections (100mmx95mmx3mm), rails, bracing and protectors to fully replace their damaged and obsolete drive in racking which utilised 90mmx70mmx2mm post sections. With the addition of post protectors the solution provided is future proofed.

Installation of pallet racking in a freezer or chiller is always a challenge. With an experienced crew, regular breaks and the correct thermal protective wear the job was completed on time and of minimum disruption to the operation of the business.

Products Used

- Heavy duty posts
- Rails
- Bracing
- Post protectors



INSTALL AT RHEEM

Client: **Rheem New Zealand**

Location: **Auckland**

Rheem had an urgent requirement to replace existing racking and increase their pallet racking capacity to meet growing demands and to ease warehouse congestion.

Scope

Rheem's warehouse houses both raw materials and finished goods and they needed a solution that kept the two functions separated to enable efficient workflow.

Challenge

Prior to the installation the warehouse would experience instances where products were placed in the aisles due to lack of capacity. This saw the potential to have products moved multiple times before their use in manufacturing or dispatch, reducing efficiency and increasing the chance of damages.

Solution

The project was completed in two phases to allow the business to function during the installation period. Design, supply, council consent and installation were all provided by PRS. Pallet racking was increased to 7m high allowing a significant increase in racking space, additional access to product and valuable warehouse airspace is now being utilised.

Adding heavy duty post sections for the frames and heavy duty beams allowed for storage of products such as copper sheet on multiple levels. Frame protectors were installed throughout the facility to protect their racking as well as 6m high wiremesh safety fences to protect the staff.

The end result is raw materials aisles are clear and the new racking design has increased both productivity and safety at the facility.

Products Used

- Pallet Racking
- Heavy Duty Frames and Beams
- Wire Mesh
- Frame Protectors

"The flexibility the PRS implementation team showed during installation was amazing. This allowed Rheem to keep the manufacturing operation running!"

David Priscott, Supply Chain Manager, Rheem NZ





FAST FORWARD FREIGHT

Client: **PBT Group**

Location: **Christchurch**

PBT Transport is an established New Zealand freight-forwarding, courier and transportation service provider. To meet the freight transport needs of its clients, PBT engaged Pallet Racking Solutions to support its ongoing growth.

Scope

PBT prides itself on being able to offer clients a range of freight services. In 2015, this led to introducing PBT Logistics – a new specialist solution for distribution and storage.

Pallet Racking Solutions completed a warehouse fit out of 6000 pallet spaces for PBT Logistics and is part of The PBT Group's ongoing expansion, which has included updating and replacing existing racking in numerous branches.

Challenge

The high-volume nature of the distribution industry means PBT requires heavy duty pallet racking solutions that can stand up to high traffic. PBT's success means we need to be responsive to their plans for expansion.

Solution

We hold a large volume of pallet racking stock. Combined with a deep understanding of their business, this allows us to quickly respond to PBT's rapid growth with the right pallet racking solutions, within their timeframes and budgets. Likewise, our reach has enabled us to install PBT distribution depots nationwide from Whangarei to Cromwell. Post-earthquake, we dealt directly with Council officials to ensure the Christchurch branch was compliant with the new regulations.

Thanks to a long-term relationship, any issues can be quickly resolved through regular, inclusive communication.

Products Used

- Pallet Racking Frames and Beams

"We found PRS to be extremely flexible in their approach to us – for example, when we changed our requirements after products had been ordered. PRS took a responsive attitude to ensuring a positive outcome for PBT and allowing the project to be changed."

Mike Satherley, General Manager - Bulk, PBT



Everything, in its place

Contact us for more information and pricing:
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